

**NEW HAMPSHIRE REGISTRTION OF  
COMPETITIVE NATURAL GAS SUPPLIERS**

**PUC 3003.01**

**Any CNGS seeking to sell natural gas to customers at retail in the State of New Hampshire shall file with the commission a registration Application with 2 copies and an electronic copy on diskette, pursuant to Puc 202.08.**

**The registration application required by above shall:**

- a. Be signed by the CNGS; and**
- b. Include the following:**

- 1) The legal name of the applicant as well as any trade name(s) under which it intends to operate;**

Shell Energy North America (US), L.P.

- 2) The applicant's business address, principal place of business, telephone number, facsimile number and email address;**

909 Fannin Street  
Plaza Level 1  
Houston, Texas 77010  
(713) 230-7812 Ph.  
(713) 265-4812 Fax  
[Amy.gold@shell.com](mailto:Amy.gold@shell.com)

- 3) The applicant's place of incorporation;**

Delaware

- 4) The names, titles, business addresses, telephone numbers and facsimile numbers of the applicant's principal officers;**

See Attachment 1

The business address for all officers is:  
909 Fannin Street  
Plaza Level 1  
Houston, Texas 77010

The phone number is (713) 767-5400  
The fax number is (713) 230-2901

**5) A copy of the applicant's most recent audited financial statement;**

Confidential Attachment 2 is a copy of the audited financial statements for the applicant, Shell Energy North America (US), L.P.

**6) The following regarding any affiliate and/or subsidiary of the applicant which is conducting business in New Hampshire:**

No affiliates or subsidiaries are marketing natural gas in New Hampshire.

- a. The name and business address of the entity N/A**
- b. A description of the business purpose of the entity; and N/A**
- c. Regarding any agreements with any affiliated New Hampshire jurisdictional electric distribution company, a description of the nature of the agreement; N/A**

**7) Telephone number of the customer service department or the name, title and telephone number of the customer service contact person of the applicant, including toll free numbers if available;**

Roberta A. Orris  
Manager, Marketing CIA – US Northeast  
Shell trading  
120 Quarry Drive  
Milford, MA 01757  
Phone: 508-422-4470  
Fax: 508-422-4471

**8) Name, title, business address, telephone number, facsimile number and email address of the individual responsible for responding to commission inquiries;**

Amy Gold  
Director, Regulatory Affairs  
909 Fannin Street, Plaza Level 1  
Houston, TX 77010  
Phone (713) 230-7812  
Fax (713) 265-4812  
E-mail: [amy.gold@shell.com](mailto:amy.gold@shell.com)

Peter W. Brown, Esq.  
Member  
Brown, Olson & Gould, P.C.  
2 Delta Drive, Suite 301  
Concord, NH 03301  
Phone (603) 225-9716  
Fax (603) 225-4760  
E-mail: [pbrown@bowlaw.com](mailto:pbrown@bowlaw.com)

**9) Name, title, business address and telephone number of the applicant's registered agent in New Hampshire for service of process;**

CT Corporation System  
9 Capitol Street  
Concord, NH 03301

**10) A copy of the applicant's authorization to do business in New Hampshire from the New Hampshire secretary of state;**

See Attachment 3

**11) Description of geographic areas of New Hampshire in which the applicant intends to provide service, described by:**

- a. An LDC's existing franchise area;**
  - (i) National Grid, formerly KeySpan Energy Delivery
  - (ii) Northern Utilities\*
  - (iii) Granite State Gas Transmission\*
- b. Existing town boundaries; or**
- c. A map with the boundary limits delineated**

\*Acquisition of these two LDC's by Unitil is pending in a proceeding currently before the New Hampshire Public Utilities Commission. If and when this acquisition is approved, applicant will notify Unitil of its status as a CNGS.

**12) A description of the types of customers the applicant intends to serve and customer classes as identified in the applicable LDC's tariff within which those customers are served;**

Shell plans to serve commercial and industrial customers in the medium and large commercial, industrial, cities and towns, electric generation, and power station rate classes.

- 13) Demonstration of a minimum level of financial resources and the ability to provide customers with the level of service they agree to purchase consistent with the applicable terms and conditions of the approved tariff of the LDC;**

See Attachment 4 for the credit opinion of Moody's Investor Service regarding the financial resources of Shell Energy North America (US), L.P. Shell Energy North America (US), L.P. is consistently one of the largest top 10 gas marketers in North America. This status would not be possible without considerable operational expertise and a strong commitment to providing excellent service to our customers.

Attachment 5 is a bond in the amount of \$100,000.00

- 14) A listing disclosing the number and type of customer complaints concerning the applicant or its principals, if any, filed with a state licensing/registration agency, attorney general's office or other governmental consumer protection agency for the most recent calendar year in every state in which the applicant has conducted business relating to the sale of natural gas;**

There have been no complaints filed against Shell Energy North America (US), L.P.

- 15) A statement as to whether any of the applicant's principals, as listed in a. through c. below, have ever been convicted of any felony that has not been annulled by a court:**

- a. For partnerships, any of the general partners;**
- b. For corporations, any of the officers or directors; or**
- c. For limited liability companies, any of the managers or members;**

None of Shell Energy North America (US), L.P.'s partners have been convicted of any felony.

- 16) A statement as to whether the applicant or any of the persons listed in (14) above has, within the 10 years immediately prior to registration:**
- a. Had any civil, criminal or regulatory sanctions or penalties imposed against them pursuant to any state or federal consumer protection law or regulation; or**
  - b. Settled any civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation; or**

- c. Is currently the subject of any pending civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation;**

Shell Energy North America (US), L.P. has not had any civil, criminal or regulatory sanctions or penalties imposed, pursuant to any state or federal consumer protection law or regulation.

Shell Energy North America (US), L.P. has not had any settlements for any civil, criminal or regulatory investigations or complaints involving any state or federal consumer protection law or regulation.

Shell Energy North America (US), L.P. is not the subject of any pending civil, criminal or regulatory investigation or complaint involving any state or federal consumer protection law or regulation.

- 17) If an affirmative answer is given, to any item in (14) or (15) above, an explanation of the event;**

N/A

- 18) A statement that the applicant will:**

- a. Maintain a list of consumers who request being placed on a do-not-call list for the purposes of telemarketing;**
- b. Obtain, no less than semi-annually, access to updated telephone preference services lists maintained by the Direct Marketing Association; and**
- c. Not initiate calls to New Hampshire customers who have either requested being placed on do-not-call lists of customers who are listed on the Direct Marketing Association's telephone reference lists;**

Shell Energy North America (US), L.P. does not intend to telemarket.

- 19) A sample of the bill form(s) that the applicant intends to use or a statement that the applicant intends to use the LDC's billing service;**

See Attachment 6

**20) A renewal \$250.00 registration fee;**

Included

**21) A copy of all customer contracts or representative samples of contracts the applicant intends to use;**

See Attachment 7

**22) Documentation sufficient to demonstrate that the CNGS is an approved shipper on the upstream pipelines and underground storage facilities on which the LDC will assign capacity, if any, to the CNGS; and**

Shell Energy North America (US), L.P controls a substantial amount of long-term and interruptible transportation agreements as a shipper on most U.S. and Canadian pipelines, including the Tennessee Gas Transmission pipeline system where Shell Energy North America (US), L.P. controls capacity through 2012.

**23) A statement certifying that the applicant has the authority to file the applications on behalf of the CNGS and that its contents are truthful, accurate and complete. See the following attached declaration.**

## DECLARATION

I, Robert Reilley, Vice President Regulatory Affairs, declare that I have personally reviewed the above statements and that they are true and correct and complete in all material respects. I further declare that the information contained in this application was prepared and compiled under my supervision and control.

Dated this 25<sup>th</sup> of September, 2008 at Houston, Texas.

Signature: Robert Reilley

Title: Vice President, Regulatory Affairs

Given under my hand and seal of office this 25<sup>th</sup> day of September A.D., 2008.



Kelli M. Walker  
Notary Public in and for the State of Texas

My Commission Expires on:

3-1-12